1. Explained product prices and packages as well as answered questions and addressed concerns of customers.
2. Set up appointments with interested customers according to schedule availability.
3. Performed cold calling and outreach to build sales pipeline.
4. Opened new accounts and documented personal, demographic and payment information in system.
5. Established excellent sales ability and strong interpersonal skills with confident and persuasive approach.
6. Overcame objections using friendly, persuasive strategies.
7. Made average of [Number] outbound and inbound calls per day.
8. Delivered scripted sales talks to customers reached via manual and automatic dialing systems.
9. Provided information about available products and services including membership details and purchase advantages.
10. Attained $[Number] in sales targets on monthly basis.
11. Served customers in a friendly, efficient manner following outlined steps of service.
12. Completed all paperwork, recognizing any discrepancies and addressing them in a timely fashion.
13. Generated minimum of [Number] new leads each day
14. Worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
15. Monitored all company inventory to ensure stock levels and databases were updated.
16. Devoted special emphasis to punctuality and worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
17. Completed [task] to ensure compliance with relevant [type] regulations.
18. Conducted research, gathered information from multiple sources and presented results.
19. Handled [number] calls per [timeframe] to address customer inquiries and concerns.
20. [Type] hardware proficiency